

CLAUDIA CARROCCIA



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Work Experience

CALSA S.A. de C.V. Mexico City, Mexico. From March 2014 to present.
Sales Area Manager and Business Development Oil&Gas

Marketing activity with EPC Oil&Gas Contractors relevant civil, electromechanical and mechanical subcontracts (pipeline/oil, petrochemical and industrial plant business).
1 Million USD of contracts obtained and managed.

CONSORZIO BORGIO ITALIA's showroom Shanghai, China. From January 2013 to February 2014
Sales Assistant

Analysis of Chinese market-Strategies for the placement of new brands and new Luxury/Fashion products-Organization and participation to events: Shanghai Mode and Micam Shanghai

Education

British Council Ciudad de Mexico, Mexico. June- July 2017
Business course

British Council Ciudad de Mexico, Mexico. August- October 2016
Upper Intermediate Conversation course

CEGOS Milan, Italy. March 2016
Training course on "Drafting of International business contracts"

Manpower Florence. Italy. June-July 2014
Course clerk front office with English language

University of Florence "Cesare Alfieri" Florence, Italy. Academic year 2012-2013
Degree in International Relations

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Shanghai Normal University Shanghai, China. From September 2012 to June 2013
Master in Business and Finance

University of Madrid “Complutense University” Madrid, Spain. Academic year
2006/2007
Erasmus Project

University of Florence “Cesare Alfieri” Florence, Italy. 2003/2008
Degree in International Studies

Connect School of Languages Toronto, Canada. July-August 2004
English course

Linguistic Skill

Italian: mother language
Spanish: fluent
English: intermediate
Chinese: mandarine HSK2
French: basic

Computer and Software Skills

Internet
Macintosh, Microsoft operating systems
MS Office

Additional information

The experiences in Madrid, Shanghai and Mexico were helpful to learn new languages as well as to enrich my cultural and professional background.

I consider myself as a sociable, dynamic, proactive and loyal person.

Since 1999 I have taken part in Tuscan voluntary associations.

I started with the association “Scarabeo” as animator for children, then in charge in “Stazione 50013” as part of Board of Director and organizer of cultural and artistic events with the managing of Financial Statement, and finally I was President of “Tandem di Pace” for a couple of years.